



# ■ Worldwide Transports

Motorshows + Presentations · Exhibitions + Trade Fairs · Special Events



**PANEXPO**

# FIND OUT WHO WE ARE

## Be assured, we're looking forward to meeting you

Our company is an equal opportunity employer, with each employee contributing his or her own personal share. Our decision-making paths are short, the level of empowerment high, and the ability of looking beyond the horizon of just one's own job is considered standard. We're by no means just pencil pushers, but are ready to be out there, on site – for you and your projects!



Our Team in January 2026

## HISTORY

### The beginning

PANEXPO was founded in April of 1996 by Rüdiger Hülsmann and Heiko Blendermann. These two internationally experienced trade fair experts gathered three other experts in their area. This proved to be a good basis for a successful start.

### The development

Our company has continually grow since 1996 and today consists of 17 full-time colleagues. Our revenues have also held pace, as can be seen below. Since 2012 we have had average yearly revenues of 10 million Euros. Our company size and levels of earning are perfect complements of one another. We are a common-sense team and have built our concern upon an economically sound basis.

### The vision

It is our goal that our customers equate PANEXPO with qualities such as dependability, trust, satisfaction and personal attention, so that they are willing to recommend us to others. We have successfully followed this goal from the beginning thanks to our passion and conviction.



Rüdiger Hülsmann and Heiko Blendermann by anniversary celebration 2016.



# COMPANY

## Our philosophy

Our customers are supposed to hold us in high esteem. With this aim in mind, we are convinced that it is necessary to constantly examine and question ourselves and our methods. Only through such an approach can we discover and correct mistakes, better ourselves, and constantly adjust to the needs of our clients.

Customer satisfaction is very important to us. We believe in fairness in partnerships and offer all of our partners individual solutions to their problems. All of their needs are covered, all the way from transportation to finishing the job at the event site.

We take our responsibilities, especially to our employees, very seriously. They are our most important capital. Their competence and motivations remain the keystones of our success. Professional development and further training are important measures to keep our team razor sharp. We actively encourage team spirit and innovative behavior.

# SERVICES

## TRADE FAIR LOGISTICS

Moving things from A to B and that's it? No way, in that case we'd be in the wrong business! In addition to all logistics workflows we process, our services also include the full-service scope around those processes. We provide transportation services for everything and anything – from shipping the tiniest exhibit to building the entire exhibition stand. We take care of all your formal paperwork and assign you an experienced contact person to assist you on site as your personal problem solver. Therefore, our global presence at all major trade fair sites, with the know-how as to how they function, is our key to success. With what result? The trade fair locations in Paris and Minsk have almost become our second home. Our complete solutions include:

- Transporting goods worldwide, from your company's site to the exhibition stand and back
- Developing logistic concepts and preparing time plans or schedules on demand
- Preparing quick and transparent proposals
- Providing customs clearance services
- Arranging for essential lifting technology on the exhibition site (forklift, crane, scissor lift platforms, genies)
- Storing empties, fulls as well as fair goods between events
- Providing personal consulting services on site by our **PANEXPO** expert team



# SERVICES

## EVENT LOGISTICS

Exceptional events draw on exceptional sites. And so they are...in every single way. Castles, mountains or historical town centres do not represent usual trade fair sites with suitable infrastructure. Narrow streets, tiny bridges, weight limitations, and official permits are just some of them we manage for our customers. Here, challenges have no limits. No matter whether we have to fly high or get wet to conquer them. The only obstacle in such cases is the customer's imaginary power. Be aware, we master them all!

- Product presentations
- Press events
- Roadshows
- Exhibitions
- Concerts



## WORLDWIDE TRANSPORTS

Companies that value professional transport handling for their products, need a partner that is nationally and internationally networked, knows industries, coordinates the entire logistics chain and offers all services from a single source. This is the only way to efficiently meet the comprehensive requirements – point landing guaranteed .

- ROAD FREIGHT
- EXPRESS LOGISTICS
- SEAFREIGHT
- AIRFREIGHT
- CUSTOMS CLEARANCE



## AREAS OF MAIN FOCUS

### Automobile shows and events

Moscow, Geneva, Amsterdam, Paris or Frankfurt - our everyday responsibilities include the transportation of volumes exceeding 200 tractor-trailer loads of goods to the largest automobile shows in Europe. Our own crew of forklift experts supports us on-site and ensures the professionalism and quality of our work. We also cover worldwide vehicle presentations, roadshows, conferences, congresses, motor sport functions, and more.

### Trade fair companies

We are proud to list big-name companies in the international trade fair branch in the list of our repeat customers. You can view the list under the heading „References“.

### Building industry exhibitions

In this branch we take care of large and world-renowned exhibitions such as the BATIMAT in Paris, the MCE in Milan, the BUDMA in Poznan, the BAU in Munich, and the Big 5 Show in Dubai.

### Mechanical engineering exhibitions

We also handle machines for metalworking, wood-working, packaging, and automated technologies. This includes transport requiring special vehicles for oversize and overweight loads of all sorts. We can provide low-loader trucks with tarps up to 4.5 meters wide and 3.1 meters tall. This includes all international paperwork, special permits, and necessary escort measures. We can also provide support at exhibitions and trade fairs with the aid of forklifts ranging up to 25 tons, mobile cranes up to 100 tons, armored roller deliveries to venues, segmented vehicles, and air pillow technology.



## Do you need to accommodate unusual requests, suddenly change your plans, or make impossible things HAPPEN?

That's our job! As professional fair and event logistics experts, that's what we do every day, not just by coincidence. And that's also why we love our job!

Besides our global network partners, long-standing experience and the latest know-how, our greatest assets are our employees. These stand out as major driving force behind our extraordinary performance. Be it the precision planning or urgency to improvise, our people accomplish their assignments with resounding success, even if they need to alter plans on the spur of the moment. In the end, everything's in place, not only on time, but staged perfectly well, with your personal manager being assigned to assist you 24 hours a day.

Our managers listen carefully to your concerns, think along the lines, and provide a reliable solution – an impressive presentation of your business.



Here  
you will find  
your personal contact.  
[www.panexpo.de](http://www.panexpo.de)



PANEXPO

## REFERENCES



## REFERENCES

The companies performing outstanding jobs are often rewarded with awards of excellence. **PANEXPO** has repeatedly been appointed by official organizations, such as associations and ministries, to assume the position of the chief trade fair and event logistics company; thus, representing on multiple occasions the interests of its customers.



### BELGIUM

**Brussels**  
- MOTOR SHOW

**Gent**  
- POLYCLOSE

### CHINA

**Beijing**  
- MOTOR SHOW

**Shanghai**  
- AUTO CHINA

### Zuhai

- AIR SHOW

### DENMARK

### Germany

### Hamburg

- AIX  
- SMM  
- INTERNORGA  
- ITS

### Hannover

- HMI

### Düsseldorf

- K  
- MEDICA  
- BOOT

### Köln

- ANUGA

### Munich

- IAA Mobility  
- BAU  
- BAUMA  
- OPTI

### Parma

- SPS / IPC

### Nürnberg

- SPS  
- ECS

### Stuttgart

- BLECHEXPO  
- MOTEK  
- LOGIMAT  
- SÜDBACK

### FRANCE

**Lyon**  
- GLOBAL INDUSTRIE  
- EUROBOIS

### Paris

- JEC  
- BATIMAT  
- IDEO BAIN  
- INTERMAT  
- EQUIP BAIE  
- INDUSTRIE  
- AUTOSALON  
- SIAL

### UNITED KINGDOM

**London**  
- DSEI  
- WTM

### Birmingham

- INTERPLAS  
- PPMA

### IRAN

**Teheran**  
- IRAN AGROFOOD

### ITALY

**Milano**  
- MCE  
- SALONE DEL MOBILE  
- BI-MU  
- HOST

### Parma

- SINDEX

### Bologna

- MECSPE  
- MOTOR SHOW

### NETHERLANDS

**Amsterdam**  
- IBC  
- PMLA  
- AQUATECH

### AUSTRIA

**Wien**  
- ECR

### Salzburg

- ALLES FÜR DEN GAST

### Linz

- SMART AUTOMATION

### Wels

- INTERTOOL  
- ENERGIESPARMESSE

### POLAND

**Poznan**  
- ITM Industry Europe

### Kielce

- EXPO SURFACE

### Danzig

- TRAKO

### PORTUGAL

### Lissabon

- Tektonica

### RUSSIA

**Moscow**  
- Metalloobrabortka

### SWITZERLAND

### Bern

- SINDEX

### Basel

- SWISSBAU  
- ILMAC

### Geneva

- AUTOMOBILSALON

### SINGAPORE

- MRO ASIA  
- APEX

### SPAIN

**Barcelona**  
- ISE  
- MOBILE WORLD CONGRESS  
- AUTOMOVIL

### Madrid

- WORLD ATM  
- GENERA

### CZECH REPUBLIC

### Brno

- MSV

### USA

**Las Vegas**  
- CES  
- NBAA

### Orlando

- MRO AMERICAS

### VAE

### Dubai

- GULFOOD  
- DUBAI AIR SHOW  
- ARAB HEALTH

### BELARUS

**Minsk**  
- Mechanical Engineering  
- Metallworking

# BUILDING ON GLOBAL NETWORKS



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**MEMBER OF**  
INTERNATIONAL EXHIBITION LOGISTICS ASSOCIATION



**CERTIFIED**  
DIN EN ISO 9001:2015